## ALL ANIMALS 2025 MEDIA KIT



THE HUMANE SOCIETY OF THE UNITED STATES



HUMANE SOCIETY INTERNATIONAL HUMANE SOCIETY LEGISLATIVE FUND"

### Fact sheet

### An award-winning magazine

Published by The Humane Society of the United States

Magazine frequency Four times a year (Spring, Summer, Fall, Winter)

Circulation 480,000 average total qualified

Total audience 1.1 million

Editorial manager Julie Haverkate

Advertising manager Linda Baker

**Editorial** All Animals is the award-winning magazine of the Humane Society of the United States, the nation's most effective animal protection organization.

Annual subscription cost Subscribers make a one-time donation of at least \$25 or pledge to give \$10 or more monthly.

#### Awards

2023 Content Marketing Awards Winner – Nonprofit Publication, Winter 2023

**2023 Content Marketing Awards** Finalist – Best Use of Photography, "Going big for beagles," Winter 2023

2022 Content Marketing Awards Winner - Nonprofit Publication, Spring 2021

**2022 Content Marketing Awards** Finalist – Best Use of Photography, "America's tiger problem," Fall 2021

**2021 Content Marketing Awards** Finalist – Best Feature Design, "Building a better bite," March/April/May 2020

**2021 Content Marketing Awards** Finalist – Best Use of Photography, "Home at last," June/July/August 2020

2021 Content Marketing Awards Winner – Nonprofit Publication, Fall 2020
 2020 Folio Awards Honorable Mention, Nonprofit Magazine – Best Overall Design, Single Issue, September/October 2019

**2020 Folio Awards** Honorable Mention, Nonprofit Magazine – Data Visualization, "Do you really know how most farm animals live?" November/December 2019

2020 Content Marketing Awards Winner - Nonprofit Publication, March/April/May 2019

**2019 Communicator Awards** Award of Distinction – Best Cover, September/October 2018

2019 Communicator Awards Award of Distinction - Overall Design, January/February 2019

2019 APEX Awards Grand Award - September/October 2018

**2019 Content Marketing Awards** Finalist – Best Regularly Featured Column or Section, Humane Living

**2019 Content Marketing Awards** Finalist – Best Overall Editorial, May/June 2018 **2019 Folio Awards** Honorable Mention, Nonprofit Magazine – Best Long-Form Feature Content, "Better off alive," September/October 2018

<text>

The Humane Society family of organizations works to end the cruelest practices toward animals, care for animals in crisis, build a stronger animal protection movement and create a better, more compassionate world.





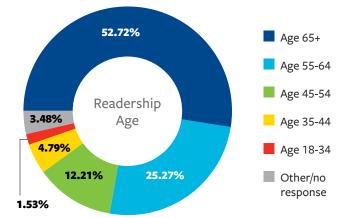


### Reader profile

Reach a socially conscious, animal-loving and active buying sector

#### Gender

Female	83%
Male	15%
Nonbinary/prefer to self describe	
Homeowners	
Household income greater than \$50,000	64%
Have pets	
Dogs	62%
Cats	53%
Employed full- or part-time	
Source * 2022 All Animals Beadership Survey	



Source: \* 2022 All Animals Readership Survey

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### Most readers have pets...

Whether by feeding their pets high-quality food or using top-tier products, All Animals pet owners ensure that their companion animals are well-fed, healthy and happy.

#### Pet-related products purchased

Pet food	92%
Pet toys	66%
Flea and tick control	
Cat litter	
Pet grooming products	

All Animals readers who do NOT yet	
have pet insurance	<b>79</b> %

#### Readers are changing their behavior

All Animals readers take an active role in improving the world around them, and they spread the word for what they believe in. They are more likely to purchase products and contribute to causes that reflect those beliefs. Many All Animals readers are involved in some kind of advocacy for animals.

Source: 2022 All Animals Readership Survey

I am a new monthly donor of the Humane Society of the United States, and I received my first copy of the magazine. Oh my goodness, have my eyes been tightly closed—I had no idea things like this were happening to animals! I devoured the pages, laughed, cried and then took action. –Holly HAIN, ALL ANIMALS READER



HUMANE SOCIETY



# ...and are environmentally friendly and health-focused

#### All Animals readers like...

Organic/vegetarian/vegan packaged foods	63%
Wine/beer/spirits	57%
Specialty and premium coffees or teas	. 50%
Plant-based substitutes for eggs, dairy, meat	45%

#### All Animals readers make conscious choices

45% of All Animals readers are flexitarian

(partly vegetarian; trying to cut down on animal products) 35% are omnivores; 10% are vegetarian; 6% are vegan

#### All Animals readers...

Read for pleasure	
Work out	
Enjoy cooking and baking	73%
Dine out regularly at bars and restaurants	63%
Participate in outdoor activities	
Travel for leisure	
Entertain at home	

Source: 2022 All Animals Readership Survey

*Terrific photography, engaging cover artwork. I usually stop what I'm doing to browse it, then read in depth later.* —*All ANIMALS READER AND SURVEY RESPONDENT* 



### Insertion order and materials deadlines

#### **Insertion deadline**

Spring 2025	November 22, 2024
Summer 2025	February 28, 2025
Fall 2025	May 23, 2025
Winter 2026	August 21, 2025

#### **Materials deadline**

Spring 2025	December 6, 2024
Summer 2025	March 7, 2025
Fall 2025	May 30, 2025
Winter 2026	August 28, 2025

#### In-home start date

Spring 2025	March 31, 2025
Summer 2025	June 16, 2025
Fall 2025	September 8, 2025
Winter 2026	December 8, 2025

Please consult with your sales representatives as dates are subject to change in 2025.



### Advertising representatives

#### Linda Baker

Director, Corporate Sponsorship Lbaker@humanesociety.org

#### Liz Stevens

Specialist, Advertising and Sponsorship Lstevens@humanesociety.org

Great magazine...I look forward to each copy and keep them for months, some for years. —*All ANIMALS READER AND SURVEY RESPONDENT* 







# All Animals advertising

2025 RATES	1x	2-3x	4x
Full-page bleed	\$8,000	\$7,000	\$6,000
1/2 horizontal/vertical	\$4,400	\$4,000	\$3,600
1/4 vertical	\$2,200	\$2,000	\$1,800
Inside covers	\$15,000	\$12,000	\$10,000
Back cover	\$16,000	\$14,000	\$12,000

All Animals advertising packages and proposals available upon request.

### Advertising representatives

#### Linda Baker

Director, Corporate Sponsorship Lbaker@humanesociety.org

#### Liz Stevens

Specialist, Advertising and Sponsorship Lstevens@humanesociety.org





# Magazine print specifications

- Final page trim size 8.25" x 10.875"
- Printing/binding Heat web offset with saddle-stitch binding
- Color Four-color process (CMYK) with 0.1875" bleed on all sides
- Live content No closer than 3/8" to trim edge
- Resolution Effective resolution of 350 dpi for all bitmapped images job prints at 175 lpi
- File types Preferred file type: PDF/X-1a:2001. We also accept InDesign (packaged with all links and fonts), Illustrator, EPS and JPEG. QuarkXPress and Word will not be accepted.

Proofs must conform to Specifications for Web Offset Publications (SWOP) standards in order for us to guarantee color matching. Off press or digital color proofs are acceptable, but they must be produced on a SWOP-certified proofing system. For a list of SWOP-certified proofing systems, visit *swop.org*. Proofs must be submitted at 100% size with a SWOP-approved color bar. You are not required to submit a hard-copy proof, but without a SWOP-certified printed proof we cannot be held responsible for faithful color matching.

To submit ads, you can email *Lbaker@humanesociety.org*, upload files to our FTP server (ask for separate instructions) or send a disc (CD or DVD only) and a printed proof to *All Animals* at the address noted below. Please include full contact information, company name, a copy of the insertion order and the issue date with any mailed submission. If you use the FTP server, contact Linda Baker at *Lbaker@humanesociety.org* when your ad has finished uploading.

Note that we do not return submitted materials.

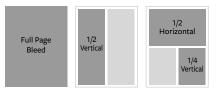
#### Deadlines

- All materials should be at our offices no later than the material closing date. Materials arriving after this date will only be accepted with the express approval of the advertising manager or All Animals production designer.
- Advertisers are responsible for all content and making any corrections.
  Materials that do not conform to these specifications will not be accepted.
  Any changes must be made by the advertiser and resubmitted before the material closing date.

Let us know if you have any questions or problems and we will be happy to help.

Send hard-copy proofs to: The Humane Society of the United States, Attn: Creative Department, *All Animals*, 1255 23<sup>rd</sup> St. NW Suite 450, Washington, DC 20037

Ad sizes	Width	Height
Full page (+.1875" bleed).		. 10.875"
1/2 vertical		. 9.325"
1/2 horizontal	6.875"	. 4.495"
1/4 vertical		. 4.495"



For back cover guidelines and instructions on how to prepare your ad in a PDF/X-1a:2001 file format, visit *humanesociety.org/adinfo* and click on *All Animals* Ad Specs.

Send questions about ad specifications to *production@humanesociety.org*.







### General contract conditions

*All Animals* reserves the right to decline or cancel any advertising for any reason at any time. Publisher shall not invoice, and Advertiser shall not have to pay for any advertising declined, canceled or otherwise not published by Publisher.

All advertising materials presented must not be inconsistent with the mission, standards and policies of the Humane Society of the United States (Publisher).

Advertisements simulating the magazine's editorial material in appearance or style that are not immediately identifiable as advertisements are not acceptable.

The Advertiser and/or its Agency agree not to make promotional or merchandising reference to the magazine in consideration of the Publisher's reviewing for acceptance or accepting any advertising for publication in the magazine without the prior written permission of the Publisher in each instance.

The Publisher has the right to insert the advertisement anywhere in the magazine at its discretion, and any conditions on contracts, orders or copy instructions regarding the placement of advertising with an issue of the magazine will be treated as a positioning request only and cannot be guaranteed. The Publisher's inability or failure to comply with any such condition shall not relieve the Advertiser and/or its Agency of the obligation to pay for the advertising.

Neither the Advertiser nor its Agency may cancel or make changes to the insertion orders for advertising after the deadline. Cancellation notices must be made in writing to the Publisher through the Advertising Manager and will take effect 30 day after receipt.

When change of copy, covered by an uncancelled order, is not received by closing date, the copy run in the previous issue will be inserted.

If the contract is not fulfilled by the Advertiser and/or its Agency, the Advertiser agrees to pay for space used at the applicable earned rate.

Invoices are net and payable upon receipt unless arrangements are made with the Publisher through the Advertising Manager. Accounts delinquent 30 days will be charged interest at the rate of 1.5% per month. Accounts delinquent 60 days are subject to cancellation and will be billed at the appropriate earned rate plus interest as stated above and all cost of collection including attorney's fees.

All copy, text, display and illustrations are published with the understanding that the Advertiser and/or its Agency are fully authorized to cause such material to be published. The Advertiser and its Agency further agree to indemnify and hold the Publisher harmless from and against any loss or expense resulting from any liability arising out of such publication—including any and all costs associated with defending against such claims.

The Publisher assumes no liability for its failure—for any cause—to insert an advertisement.

